

(Translation)

**Consolidated Financial Results**  
**for the fiscal year ended March 31, 2019**  
**(April 1, 2018 through March 31, 2019)**  
**[ Japanese GAAP ]**

May 10, 2019

Company name: **JANOME SEWING MACHINE CO., LTD.** Tokyo Stock Exchange in Japan  
Securities code: 6445 [URL https://www.janome.co.jp](https://www.janome.co.jp)  
Representative: Name: Michio Ohba Title: President  
Contact person: Name: Hiroyuki Kobayashi Title: Executive Officer General Manager, Accounting  
Phone: +81 42 661 3071

Date of ordinary general shareholders' meeting: June 21, 2019  
Scheduled date of commencement of dividend payment: June 24, 2019  
Filing date of financial statements: June 24, 2019  
Supplementary materials prepared for financial results : Yes  
Financial information meeting held for financial results: Yes (for securities analyst)

(Amounts less than one million yen are rounded down.)

**1. Consolidated results (April 1, 2018 through March 31, 2019)**

(1) Consolidated financial results

Percentages represent the percentage of change from the previous fiscal year.

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended <b>March 31, 2019</b>	<b>38,153</b>	<b>(6.4)</b>	<b>1,150</b>	<b>(44.6)</b>	<b>1,359</b>	<b>(35.6)</b>	<b>880</b>	<b>(36.7)</b>
March 31, 2018	40,778	5.0	2,075	(16.2)	2,110	(1.3)	1,391	(13.4)

Note: Comprehensive income :

Fiscal year ended March 31, 2019 : 925 million yen (-36.3%)

Fiscal year ended March 31, 2018 : 1,454 million yen (-27.9%)

	Net income per share - basic	Net income per share - diluted	Ratio of net income to shareholders equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
Fiscal year ended	yen	yen	%	%	%
<b>March 31, 2019</b>	<b>45.54</b>	--	<b>3.6</b>	<b>2.7</b>	<b>3.0</b>
March 31, 2018	71.98	--	5.9	4.1	5.1

Ref. Equity in net income of affiliates

Fiscal year ended March 31, 2019 : -- million yen

Fiscal year ended March 31, 2018 : -- million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	yen
<b>March 31, 2019</b>	<b>50,657</b>	<b>25,873</b>	<b>49.4</b>	<b>1,294.30</b>
March 31, 2018	51,009	25,172	47.7	1,257.54

Ref. Equity 25,020 million yen at the end of March 2019, and 24,310 million yen at the end of March 2018

(3) Consolidated cash flow position

	Operating activities	Investing activities	Financing activities	Cash/cash equivalents
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
<b>March 31, 2019</b>	<b>2,073</b>	<b>(1,108)</b>	<b>(943)</b>	<b>6,091</b>
March 31, 2018	2,882	(701)	(2,709)	6,118

**2. Cash dividends**

	Annual cash dividends per share					Total amount of cash dividends	Payout ratio of cash dividends	Ratio of dividends to net assets
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total	annual	consolidated	consolidated
Fiscal year ended	yen	yen	yen	yen	yen	Million yen	%	%
<b>March 31, 2018</b>	--	0.00	--	10.00	10.00	193	13.9	0.8
March 31, 2019	--	<b>0.00</b>	--	<b>15.00</b>	<b>15.00</b>	<b>289</b>	<b>32.9</b>	<b>1.2</b>
March 31, 2020 (Forecast)	--	0.00	--	15.00	15.00		22.3	

### 3. Forecast of consolidated results for the fiscal year ending March 31, 2020

(April 1, 2019 through March 31, 2020)

Percentages represent the percentage of change from the previous fiscal year.

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Full year (ending March 31, 2020)	40,000	4.8	2,000	73.8	1,900	39.8	1,300	47.7

	Profit attributable to owners of parent
Full year (ending March 31, 2020)	67.25 yen

#### \* Notes

(1) Changes in significant subsidiaries during the current fiscal year : None

Note: This refers to a presence/absence of changes in specified subsidiaries accompanying changes in scope of consolidation during the current fiscal year.

(2) Changes in accounting principles, procedures and presentations, etc.

( i ) Changes due to amendments in accounting principles: None

( ii ) Any changes other than the aforementioned: None

( iii ) Changes in accounting estimate: None

( iv ) Restatement: None

(3) Number of shares issued and outstanding (common stock)

( i ) Number of shares issued and outstanding at the end of fiscal period (including treasury stock)

19,521,444 shares at the end of March 2019

19,521,444 shares at the end of March 2018

( ii ) Number of treasury stock shares at the end of fiscal period

189,826 shares at the end of March 2019

189,819 shares at the end of March 2018

( iii ) Average number of public shares during fiscal period

19,331,622 shares at the end of March 2019

19,331,699 shares at the end of March 2018

Ref: Overview of non-consolidated results

(1) Non-Consolidated financial results (April 1, 2018 through March 31, 2019)

Percentages represent the percentage of change from the previous fiscal year.

	Net sales		Operating income		Ordinary income		Net income	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
<b>March 31, 2019</b>	<b>28,692</b>	<b>1.1</b>	<b>640</b>	<b>46.0</b>	<b>1,178</b>	<b>24.2</b>	<b>962</b>	<b>45.2</b>
March 31, 2018	28,366	(2.8)	438	(32.7)	948	(28.3)	663	(49.8)

	Net income per share - basic	Net income per share - diluted
Fiscal year ended	yen	yen
<b>March 31, 2019</b>	<b>49.80</b>	--
March 31, 2018	34.31	--

(2) Non-Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
Fiscal year ended	Million yen	Million yen	%	yen
<b>March 31, 2019</b>	<b>41,100</b>	<b>19,721</b>	<b>48.0</b>	<b>1,020.17</b>
March 31, 2018	41,104	18,999	46.2	982.79

Ref. Equity 19,721 million yen at the end of March 2019, and 18,999 million yen at the end of March 2018

\*The consolidated financial results are not subject to auditing by a certified public accountant or an audit firm.

\*Explanation regarding the appropriate use of result forecasts, and other special items

The forward-looking statements stated in this report include expectations based on assumption, forecast and projection by our management available as of the date of their announcement. It is possible that actual results may differ materially from these expectations due to various factors.

## 1. Results of Operations

### ( 1 ) Results of operations for the fiscal year ended March 31, 2019

During the fiscal year ended March 31, 2019, there was a modest recovery in the global economy, primarily in developed countries. At the same time, there were growing indications of a slowdown, particularly in China as a result of US-China trade friction, while the issue of the United Kingdom's withdrawal from the EU ("Brexit") also had an impact. As a result, the prospects for the global economy remained uncertain.

In Japan, there was continued improvement in employment and wage conditions. However, while the economy continued to grow, including increased capital expenditure driven by demand to save labor in order to tackle manpower shortages, the pace of growth clearly slowed amid increasing uncertainty about the global economy, including weaker exports.

Under these circumstances, the Janome Group implemented a wide range of measures in the final fiscal year of our medium-term business plans. This included the launch and development of new products in the household sewing machine and industrial equipment operations, tailored to customer requirements, as well as proactive marketing activities in each sales channel. We also worked to strengthen our cost competitiveness through robust cost reductions at production sites.

However, during the fiscal year ended March 31, 2019, the Group is faced with a harsh business environment, with sales were 38,153 million yen (down by 2,625 million yen compared to the previous fiscal year), operating income was 1,150 million yen (down by 924 million yen), and ordinary income was 1,359 million yen (down by 751 million yen). Net profit attributable to owners of parent was 880 million yen (down by 511 million yen compared to the previous fiscal year).

The performance by segment is outlined below.

As shown in the segment information, a change has been made to the reporting segments, and the comparison/analysis for the fiscal year ended March 31, 2019 is based on the new segment.

#### <Household equipment>

In the household equipment business, we sought to reorganize our sales network in the Europe and US markets, where performance had been weak, and also strove to increase sales of mid- and high-end sewing machines. We also focused on stimulating demand, particularly for products that hit the news after winning design awards both in Japan and overseas, and were acclaimed internationally for their stitching performance and design qualities.

However, although we achieved a steady recovery in sales volume in the North American market, factors such as US economic sanctions adopted against various regions and foreign exchange fluctuations had a greater-than-expected negative impact on emerging markets. In addition, the strength of the local currency in Thailand, which is a production base for Janome, pushed up costs, and this impacted on profits.

As a result, sales of sewing machines in the overseas and Japanese markets totaled 1,400,000 units (down 130,000 units compared to the corresponding period of the previous fiscal year).

Overall, net sales in the household equipment business were 28,220 million yen (down 2,344 million yen compared to the previous fiscal year), with operating income of 733 million yen (down 832 million yen).

#### <Industrial equipment>

Within the industrial equipment business, during the first half of the year the desktop robot business was able to minimize the fallback from the special demand seen in the previous year, and performed well. While growth weakened from the third quarter due to greater-than-expected impact from factors including a slowdown in the Chinese economy, the business maintained solid performance over the full year. The electro-press machine business achieved a record high annual sales volume, as sales particularly to automotive component-related firms remained firm. In the die-casting business, meanwhile, conditions were challenging due to continued production adjustments at client industrial equipment firms.

As a result, in the industrial equipment segment overall, sales were 6,917 million yen (down 15 million yen compared to the corresponding period of the previous fiscal year), and operating income was 203 million yen (down 74 million yen).

#### <IT>

In the IT business, which includes IT software development, information processing services, and outsourcing of systems operation/management, sales totaled 2,292 million yen (down 235 million yen compared to the corresponding period of the previous fiscal year), while operating income was 210 million yen (down 3 million yen).

## **(2) Financial Position**

### **(i) Assets, liabilities & net assets**

As of March 31, 2019, total assets on a consolidated basis were 50,657 million yen (down 352 million yen from the previous fiscal year ended March 31, 2018).

Current assets were 22,689 million yen (down 226 million yen from the end of previous fiscal year) due to factors including a decrease in notes and accounts receivable. Fixed assets totalled 27,967 million yen (down 125 million yen), due to factors including a depreciation of tangible and intangible assets.

Total liabilities were 24,783 million yen (down 1,052 million yen from the previous fiscal year ended March 31, 2018) due to factors efforts to reduce interest borrowing dept.

Net assets (including non-controlling interests) were 25,873 million yen (up 700 million yen from the previous fiscal year ended March 31, 2018), due to factors including the recording of profit attributable to owners of parent .

### **(ii) Cash flows**

#### <Cash flows from operating activities>

Net cash provided by operating activities amounted to 2,073 million yen due to factors including income before income taxes and decrease in notes and account payable. (2,882 million yen inflow in the previous fiscal year)

#### <Cash flows from investing activities>

Net cash generated by investing activities amounted to an outflow of 1,108 million yen. This was due to expenditure of 821 million yen to purchase tangible fixed assets, including machinery and equipment for manufacturing subsidiaries and molds associated with new models, and expenditure of 262 million yen to purchase intangible fixed assets, including software. (701 million yen outflow in the previous fiscal year)

<Cash flows from financing activities>

Net cash generated by financing activities amounted to an outflow of 943 million yen, due to factors including debt repayment.(2,709 million yen outflow in the previous fiscal year)

As a result of the above, cash and cash equivalents on a consolidated basis as of March 31, 2019 decreased by 26 million yen from the previous fiscal year ended March 31, 2018, totaling 6,091 million yen.

**(3) Future outlook**

With regard to the outlook for next fiscal year, there are concerns that business conditions could be swayed by factors including prolonged US-China trade friction and the "Brexit" issue, as well as the consumption tax increase in Japan, and therefore visibility in the economic landscape is expected to remain poor.

In the light of this environment, the Janome Group will implement various measures as part of its new medium-term business plans "JANOME 2021 Navigation for the Future."

With regard to the outlook for consolidated performance in the fiscal year ending March 2020, we forecast sales of 40,000 million yen (up 4.8% compared to the previous fiscal year), operating income of 2,000 million yen (up 73.8%), and profit attributable to owners of parent of 1,300 million yen (up 47.7%).

In the household equipment business, we will work proactively to increase sales of high added-value products, including holding product launch events in the key Europe and US markets, increasing the number of courses for dealers, and launching high-performance models for the kilt market. In Russia and the Middle East, as well as other markets including Central and South America, we will conduct marketing activities tailored to each region as we strive to increase sales.

In the Japanese sewing machine market, we will promote area marketing by maximizing our existing infrastructure, while also working to increase sales and generate demand through courses and events.

In the industrial equipment business, we will develop proactive marketing activities in the desktop robot and electro-press machine operations, including examining the possibility of establishing bases in promising overseas markets such as Mexico and India, while striving to expand sales especially in the automotive sector.

In the die-casting business, we expect to win new orders for products of a size that can now be manufactured following the installation of a large-scale die-casting machine in February 2019.

Our consolidated earnings forecast for the year ending March 31, 2020 is as follows.

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent
Fiscal year ended March 31, 2020	Million yen 40,000	Million yen 2,000	Million yen 1,900	Million yen 1,300
Fiscal year ended March 31, 2019	Million yen 38,153	Million yen 1,150	Million yen 1,359	Million yen 880
Percentage of change	4.8%	73.8%	39.8%	47.7%

## 2. Consolidated Financial Statements and Notes

### Consolidated Balance Sheets

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

	Currency unit: million yen	
	Previous Fiscal Year ended March 31, 2018	<b>Current Fiscal Year ended March 31, 2019</b>
<b>ASSETS</b>		
Current assets		
Cash and deposits	6,293	6,715
Notes and accounts receivable-trade	7,368	6,827
Securities	341	--
Merchandise and finished goods	4,984	5,391
Work in process	668	589
Raw materials and supplies	2,856	2,841
Other	629	606
Allowance for doubtful accounts	(227)	(282)
Total current assets	<u>22,916</u>	<u>22,689</u>
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	6,100	5,874
Machinery, equipment and vehicles(net)	1,025	1,398
Land	14,471	14,440
Construction in progress	74	170
Other tangible fixed assets (net)	1,257	1,170
Total tangible fixed assets	<u>22,929</u>	<u>23,053</u>
Intangible fixed assets		
Other intangible fixed assets	1,108	1,071
Total intangible fixed assets	<u>1,108</u>	<u>1,071</u>
Investments and other assets		
Investment securities	1,537	1,457
Deferred tax assets	1,914	1,816
Other	637	602
Allowance for doubtful accounts	(34)	(34)
Total investments and other assets	<u>4,055</u>	<u>3,842</u>
Total fixed assets	<u>28,093</u>	<u>27,967</u>
<b>TOTAL ASSETS</b>	<u>51,009</u>	<u>50,657</u>

Currency unit: million yen

	Previous Fiscal Year ended March 31, 2018	Current Fiscal Year ended March 31, 2019
<b>LIABILITIES</b>		
Current liabilities		
Notes and accounts payable	3,007	2,727
Short-term loans payable	10,980	10,344
Income taxes payable	293	264
Provision for bonuses	520	506
Provision for directors' bonuses	--	48
Other current liabilities	2,358	2,472
Total current liabilities	17,159	16,363
Fixed liabilities		
Deferred income taxes for revaluation	3,433	3,433
Net defined benefit liability	4,485	4,032
Other fixed liabilities	757	954
Total fixed liabilities	8,677	8,420
<b>TOTAL LIABILITIES</b>	<b>25,836</b>	<b>24,783</b>
<b>NET ASSETS</b>		
Shareholders' equity		
Common stock	11,372	11,372
Retained earnings	7,116	7,803
Treasury stock, at cost	(325)	(325)
Total shareholders' equity	18,164	18,851
Other comprehensive income		
Valuation difference in other marketable securities	171	114
Land revaluation difference	6,660	6,660
Foreign currency translation adjustments	(301)	(358)
Remeasurements of defined benefit plans	(384)	(246)
Total other comprehensive income	6,145	6,169
Non-controlling interests	862	852
<b>TOTAL NET ASSETS</b>	<b>25,172</b>	<b>25,873</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>51,009</b>	<b>50,657</b>

Note: Amounts less than one million yen are rounded down.

## Consolidated Statement of Income

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

Currency unit: million yen

	Previous Fiscal Year April 1, 2017 through March 31, 2018	Current Fiscal Year April 1, 2018 through March 31, 2019
Net sales	40,778	38,153
Cost of sales	24,652	23,207
Gross profit	16,125	14,945
Selling, general and administrative expenses	14,050	13,794
Operating income	2,075	1,150
Non-operating income		
Interest income	27	25
Dividend income	50	49
Exchange gains	10	102
Other	107	199
Total non-operating income	195	376
Non-operating expenses		
Interest expenses	106	91
Other	54	76
Total non-operating expenses	160	167
Ordinary income	2,110	1,359
Extraordinary profits		
Gain on sales of investment securities	13	--
Gain on sales of fixed assets	35	35
Total extraordinary profits	48	35
Extraordinary losses		
Loss on sales and retirement of noncurrent assets	31	17
Impairment loss	52	--
Total extraordinary losses	83	17
Income before income taxes	2,075	1,377
Income tax, resident tax and business tax	498	416
Income tax adjustment	171	78
Total taxes	669	495
Profit	1,405	881
Profit attributable to non-controlling interests	14	1
Profit attributable to owners of parent	1,391	880

## Consolidated statements of comprehensive income

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

Currency unit: million yen

	Previous Fiscal Year April 1, 2017 through March 31, 2018	Current Fiscal Year April 1, 2018 through March 31, 2019
Profit	1,405	881
Other comprehensive income		
Valuation difference on available-for-sale securities	25	(57)
Foreign currency translation adjustment	(61)	(36)
Remeasurements of defined benefit plans	84	137
Total other comprehensive income	48	44
Comprehensive income	1,454	925
Comprehensive income attributable to:		
owners of parent	1,404	903
non-controlling interests	49	21

Note: Amounts less than one million yen are rounded down.



## Consolidated Statement of Cash Flows

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

Currency unit: million yen

	Previous Fiscal Year April 1, 2017 through March 31, 2018	Current Fiscal Year April 1, 2018 through March 31, 2019
Cash flows from operating activities		
Income before income taxes	2,075	1,377
Depreciation	1,369	1,355
Impairment loss	52	--
Increase/ (decrease) in allowance for doubtful accounts	65	61
Increase/ (decrease) of employees retirement benefits	(319)	(458)
Interest and dividend income	(78)	(74)
Interest expenses	106	91
(Increase)/ decrease in accounts receivable	(646)	548
(Increase)/ decrease in inventories	304	(319)
Increase/ (decrease) in accounts payable	279	(303)
Others	90	249
Sub total	3,299	2,526
Interest and dividend received	78	73
Interest paid	(104)	(91)
Income taxes paid	(391)	(435)
Net cash generated by operating activities	2,882	2,073
Cash flows from investing activities		
Payments into time deposits	(223)	(596)
Proceeds from withdrawal of time deposits	253	447
Purchase of property, plant and equipment	(611)	(821)
Proceeds from sales of property, plant and equipment	99	97
Purchase of intangible assets	(144)	(262)
Others	(73)	25
Net cash generated by investing activities	(701)	(1,108)
Cash flows from financing activities		
Net increase/(decrease) in short-term borrowings	(1,604)	(597)
Outflow from repayment of long-term debts	(742)	--
Cash dividends	(190)	(191)
Cash dividends paid to non-controlling interests	(29)	(31)
Others	(141)	(122)
Net cash used for financing activities	(2,709)	(943)
Effect of exchange rate changes on cash and cash equivalents	(17)	(47)
Increase/(decrease) in cash and cash equivalents	(545)	(26)
Cash and cash equivalents at beginning of period	6,663	6,118
Cash and cash equivalents at end of period	6,118	6,091

Note: Amounts less than one million yen are rounded down.

## Notes to consolidated financial statement

### Consolidated Segment Information

#### a. Operational results by segment

Previous Fiscal Year (April 1, 2017 through March 31, 2018)

Currency unit: million yen

	Reportable segments				Other	Total
	Home hold equipment	Industrial equipment	IT	Total		
Net sales						
Net sales to external customers	30,565	6,932	2,527	40,025	753	40,778
Intersegment sales or transfers	44	795	413	1,254	395	1,650
Total	30,610	7,727	2,941	41,279	1,149	42,428
Segment profit	1,565	277	213	2,056	(17)	2,039
Segment assets	29,035	10,659	2,261	41,956	4,093	46,050
Other items						
Depreciation	879	383	39	1,302	66	1,369
Impairment loss	52	--	--	52	--	52
Increase in property, plant and equipment, and intangible assets	608	143	--	751	5	756

Note\*: "Other" is not categorized in the reportable business segment and includes real estate, etc.

Current Fiscal Year (April 1, 2018 through March 31, 2019)

Currency unit: million yen

	Reportable segments				Other	Total
	Home hold equipment	Industrial equipment	IT	Total		
Net sales						
Net sales to external customers	28,220	6,917	2,292	37,429	723	38,153
Intersegment sales or transfers	41	747	472	1,261	377	1,638
Total	28,261	7,664	2,764	38,691	1,100	39,791
Segment profit	733	203	210	1,147	(32)	1,114
Segment assets	28,527	11,067	2,084	41,679	4,082	45,761
Other items						
Depreciation	810	446	35	1,292	63	1,355
Impairment loss	--	--	--	--	--	--
Increase in property, plant and equipment, and intangible assets	631	384	49	1,065	18	1,083

Note\*1: "Other" is not categorized in the reportable business segment and includes real estate, etc.

Note\*2: Janome has revised its operating segments from Q1, FY2019/3. Figures for the corresponding period of FY2018/3 have been restated to conform with the new segments.

Difference between total amounts for reportable segments and amounts in the consolidated statement of income and main details of these differences (matters relating to difference adjustment)

Currency unit: million yen

Net Sales	Previous Fiscal Year	Current Fiscal Year
Reportable segment total	41,279	38,691
Other net sales	1,149	1,100
Elimination of intersegment transactions	(1,650)	(1,638)
Net sales on consolidated financial statement	40,778	38,153

Currency unit: million yen      Currency unit: million yen

Profit	Previous Fiscal Year	Current Fiscal Year
Reportable segment total	2,056	1,147
Other loss	(17)	(32)
Elimination of intersegment transactions	36	36
Operating income on consolidated financial statement	2,075	1,150

Currency unit: million yen

Assets	Previous Fiscal Year	Current Fiscal Year
Reportable segment total	41,956	41,679
Other Assets	4,093	4,082
Companywide asset	5,536	5,468
Elimination of intersegment transactions	(577)	(572)
Total assets on consolidated financial statement	51,009	50,657

Currency unit: million yen

Other	Reportable segment total		Other		Adjustment		Amount recorded in consolidated financial statement	
	Previous consolidated fiscal year	Current consolidated fiscal year	Previous consolidated fiscal year	Current consolidated fiscal year	Previous consolidated fiscal year	Current consolidated fiscal year	Previous consolidated fiscal year	Current consolidated fiscal year
Depreciation	1,302	1,292	66	63	--	--	1,369	1,355
Impairment loss	52	--	--	--	--	--	52	--
Increase in fixed assets	751	1,065	5	18	--	--	756	1,083

#### b. Additional information

Previous Fiscal Year (April 1, 2017 through March 31, 2018)

##### 1. Geographic segmentation

Currency unit: million yen

	Japan	North America	South East Asia	Other	Total	Elimination / Corporate	Consolidated
Net sales							
(1) Net sales to external customers	26,934	6,701	644	6,497	40,778	--	4,078
(2) Intersegment sales or transfers	6,952	--	15,669	0	22,621	(22,621)	--
Total	33,886	6,701	16,313	6,497	63,400	(22,621)	40,778
Operating income/(loss)	874	259	334	207	1,675	400	2,075

Note:

(1) Countries or regional analyses presented are based on geographic proximity.

(2) Major countries or regions are as follows:

- ( i ) North America      ..... U.S.A., Canada
- ( ii ) South East Asia    ..... R.O.C. (Taiwan), Thailand
- ( iii ) Other regions      ..... U.K., Netherlands, Switzerland, Australia, New Zealand, Chile, Brasil

## 2 Information by region

### (1)Net Sales

Currency unit: million yen

Japan	North America		Europe		Other	Total
	USA	Canada	Russia	Other		
13,893	6,031	1,050	3,682	5,934	10,185	40,778

### (2)Tangible fixed assets

Currency unit: million yen

Japan	Asia	Other	Total
19,758	2,992	178	22,929

Current Fiscal Year (April 1, 2018 through March 31, 2019)

### 1.Geographic segmentation

Currency unit: million yen

	Japan	North America	South East Asia	Other	Total	Elimination / Corporate	Consolidated
Net sales							
(1) Net sales to external customers	24,485	6,809	662	6,195	38,153	--	38,153
(2) Intersegment sales or transfers	9,148	--	15,736	19	24,904	(24,904)	--
Total	33,633	6,809	16,399	6,215	63,057	(24,904)	38,153
Operating income	854	246	384	125	1,610	(459)	1,150

Note:

(1) Countries or regional analyses presented are based on geographic proximity.

(2) Major countries or regions are as follows:

- ( i ) North America       ..... U.S.A., Canada
- ( ii ) South East Asia     ..... R.O.C. (Taiwan), Thailand
- ( iii ) Other regions       ..... U.K., Netherlands, Switzerland, Australia, New Zealand, Chile, Brasil

## 2 Information by region

### (1)Net Sales

Currency unit: million yen

Japan	North America		Europe		Other	Total
	USA	Canada	Russia	Other		
12,899	6,053	1,126	3,837	5,593	8,642	38,153

### (2)Tangible fixed assets

Currency unit: million yen

Japan	Asia	Other	Total
19,743	3,125	185	23,053

### c.Information on impairment loss in noncurrent assets by reported segment

Previous Fiscal Year (April 1, 2017 through March 31, 2018)

Currency unit: million yen

	Home hold equipment	Industrial equipment	IT	Other	Elimination / Corporate	Total
Impairment loss	52	--	--	--	--	52

Current Fiscal Year (April 1, 2018 through March 31, 2019)

Currency unit: million yen

	Home hold equipment	Industrial equipment	IT	Other	Elimination / Corporate	Total
Impairment loss	--	--	--	--	--	--

### d.Information on amortization of goodwill and amortized balance by reported segment

Previous Fiscal Year (April 1, 2017 through March 31, 2018)

None

Current Fiscal Year (April 1, 2018 through March 31, 2019)

None